



SEFA Executive Membership Application (CONFIDENTIAL)

**Annual Dues: \$4500.00 if annual revenue is more than \$15 million dollars
\$2370.00 if annual revenue is less than \$15 million dollars**

ALL APPLICATIONS MUST BE ACCOMPANIED BY (3) LETTERS OF REFERENCE FROM THE FOLLOWING SOURCES:

(1) A SEFA member; (2) A Supplier; and (3) An Architect/Owner or Lab Planner.

SECTION 1 ORGANIZATION

1.1. Company Name: _____

Check One: Corporation: Partnership: Individual: Joint Venture: Other:

1.2. Address _____ City: _____

State: _____ Postal Code: _____ Country: _____ Website: _____

1.3. Primary Business Contact: _____ Title _____

Telephone: _____ Fax: _____ Email: _____

1.4. How many years has your organization been in business? _____

1.5. What type of laboratory furniture or equipment do you manufacture? _____

1.6. Employee Resources:

Current number of employees: Manufacturing _____ Marketing _____ Sales _____ Project Management _____

Design and Specification _____ Distribution _____

1.7. Does your firm have any affiliated subsidiaries? _____

If yes, please list them _____

1.8. Is your firm owned or controlled by another organization? _____

If Yes, provide name of parent organization: _____

1.9. Has your firm operated under previous Company names? _____

If Yes, provide previous Company names: _____

SECTION 2 EXPERIENCE

2.1. Complete the chart below listing of the major laboratory furniture projects your organization has in progress. Include the Name of the Project, Owner, Architect and Scheduled Completion Date.

A. PROJECTS IN PROGRESS AND UNDER CONTRACT:

Project Name	Owner	Architect	Start Date	Sched Completion Date

B. BID PROPOSALS:

Project Name	Owner	Architect	Start Date	Sched Completion Date

Complete the Chart below listing the 10 most recently completed laboratory furniture projects over the past three years:

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
Owner	
Owner Telephone Number	
Start Date	
Completion Date	

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
Owner	
Owner Telephone Number	
Start Date	
Completion Date	

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
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Owner Telephone Number	
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Name of Project	
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Owner Telephone Number	
Start Date	
Completion Date	

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
Owner	
Owner Telephone Number	
Start Date	
Completion Date	

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
Owner	
Owner Telephone Number	
Start Date	
Completion Date	

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
Owner	
Owner Telephone Number	
Start Date	
Completion Date	

Project Reference:

Name of Project	
Location	
Project Type	
Architect	
Contractor	
Owner	
Owner Telephone Number	
Start Date	
Completion Date	

SECTION 3 REFERENCES

3.1. List five major corporate trade references which supply laboratory component products to you (list name and phone number):

SECTION 4 CATEGORIES OF WORK

4.1. Please list the categories of work your firm normally performs with your own employees:

Healthcare _____%

Government _____%

Pharmaceutical _____%

K-12 _____%

Higher Education _____%

Other types _____%

4.2. List the name of the largest project you have ever completed, the Contractor you worked for, its value and the year it was completed:

4.3. What is your average job size: _____

SECTION 5 - SIGNATURE

I, _____, attest that the information provided herein is true and sufficiently
(Print name of Corporate Officer)

complete so as not to be misleading.

Signature: _____

Date: _____